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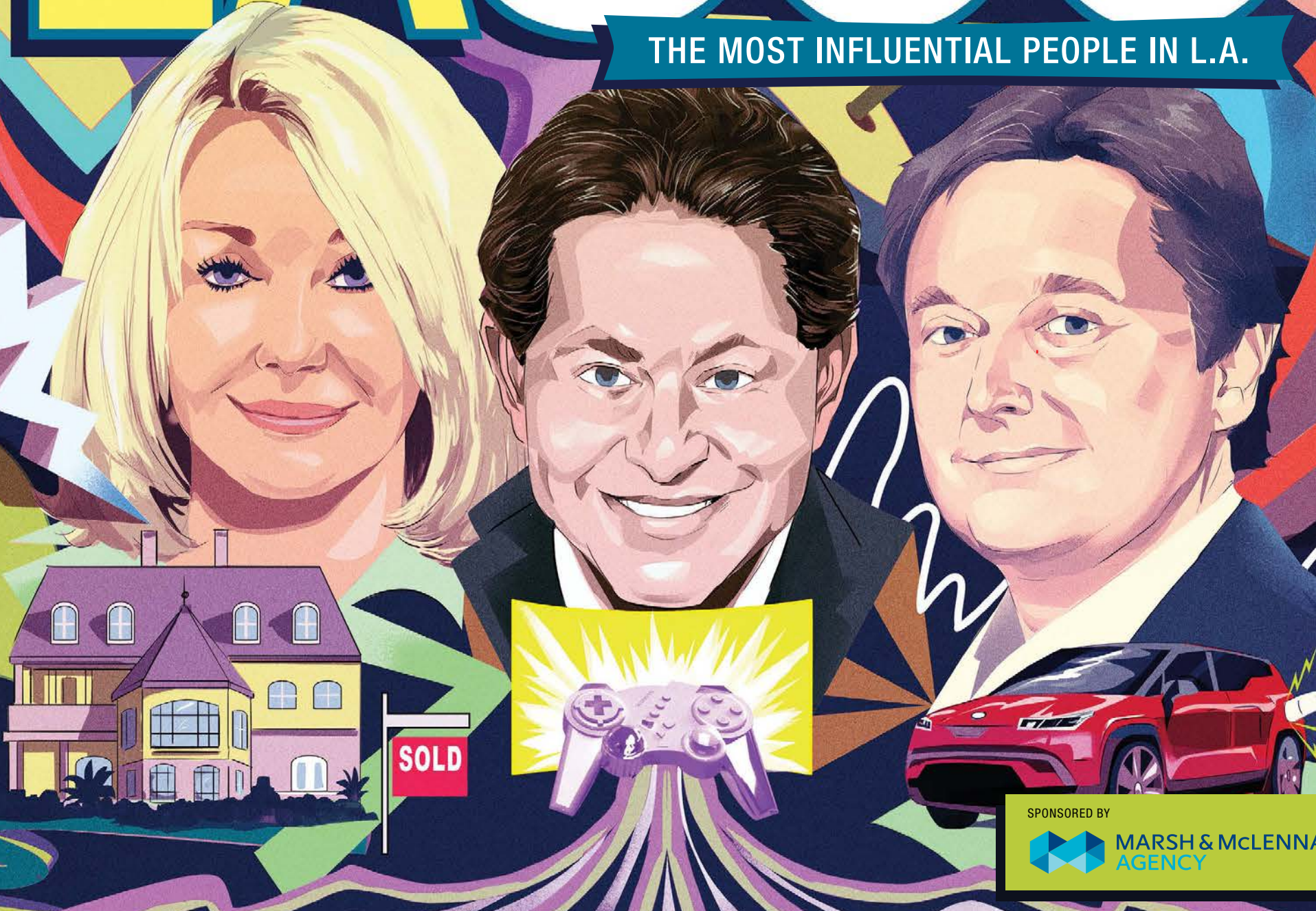
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SPECIAL ISSUE



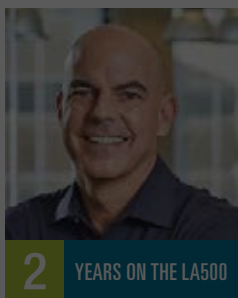
LA 500

THE MOST INFLUENTIAL PEOPLE IN L.A.



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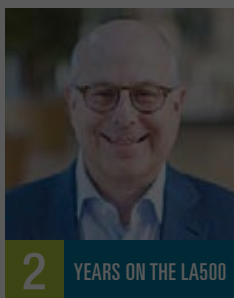
MICHAEL FRANKEL
Co-Chief Executive
Rexford Industrial Realty Inc.

THE LATEST: Frankel and Co-Chief Executive Howard Schwimmer have built their industrial real estate company into one of the fastest growing REITs of its kind, with a value of roughly \$8 billion. Rexford had a big year in 2020, acquiring more than \$1.2 billion worth of Southern California industrial properties.

BACKGROUND: Frankel has served as co-CEO and as a member of the board of Rexford since July 2013. He previously was chief financial officer of Rexford Industrial Realty & Management Inc.

and managing partner of Rexford Industrial and Rexford Sponsor. Prior to Rexford, Frankel was responsible for C3, a private equity subsidiary of Comcast Corp. He has also worked with LEK Consulting and at Melchers & Co.

2 YEARS ON THE LA500



MICHAEL HACKMAN
Founder and Chief Executive
Hackman Capital Partners

THE LATEST: Hackman's namesake company has had a busy few months after several active years. Already in 2021, the Culver City-based company partnered with Square Mile Capital Management to acquire the Sony Pictures Animation Campus in Culver City for \$160 million. Hackman also formed a joint venture with Raleigh Studios to manage Raleigh's campus in Hollywood. And Hackman secured Beyond Meat Inc. for its 888 N. Douglas St. project in El Segundo. The meat substitute manufacturer signed a 12-year lease.

BACKGROUND: Hackman is chief executive of Hackman Capital Partners, which was founded in 1986. Hackman, a 40-year industry veteran, started his real estate career in 1978 at Majestic Realty. He went on to work at brokerage CBRE Group Inc. from 1983 to 1986, focusing on industrial real estate. He is a trustee and executive member of the Jewish Federation of Los Angeles.

2 YEARS ON THE LA500



SCOTT GILLEN
Owner
Unvarnished Co.

THE LATEST: Gillen has built 25 luxury custom homes since 2005. This year, he is completing The Case, a gated private neighborhood in Malibu that will have five homes on 24 acres. It was the most expensive land sale in L.A. County when it sold for \$50 million in

1



TAMI HALTON PARDEE
Founder and Chief Executive
Halton Pardee and Partners

THE LATEST: Halton Pardee and her team sold more than 330 homes in the last year amid the Covid-19 pandemic. According to the brokerage, that is five times more than their agency's nearest

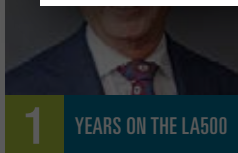


SCOTT GILLEN
Owner
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THE LATEST: Gillen has built 25 luxury custom homes since 2005. This year, he is completing The Case, a gated private neighborhood in Malibu that will have five homes on 24 acres. It was the most expensive land sale in L.A. County when it sold for \$50 million in 2017. Last year, Gillen launched a luxury brokerage division of his company in partnership with Side Inc., which manages back-end operations. Gillen is also designing his first yacht with Italian yacht builder Rossinavi.

BACKGROUND: Gillen took a unique path to becoming a real estate developer. He was a stunt driver on "The Dukes of Hazzard" when he was only a teenager. From there, he went on to direct car commercials. While on hiatus, he purchased a home in Venice Beach and completely updated it, selling the property within an hour of its listing. He then went on to develop high-end spec homes in Malibu.

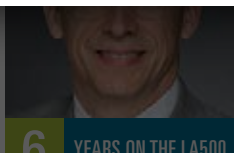
1 YEARS ON THE LA500



of capital in the last four years. The company has more than \$1 billion of development planned, including a condo development at 9001 Santa Monica Blvd. in West Hollywood. GPI is working on West End, a former Macy's store at the Westside Pavilion. The project has not yet broken ground. GPI is also planning a mixed-use project at the former Amoeba Records site in Hollywood.

BACKGROUND: Goldstein has more than 30 years of experience in the real estate industry. He has been involved in more than 4 million square feet of projects in California. During his time at J.H. Snyder Co., he worked on The River in Rancho Mirage, West Hollywood Gateway and the Wilshire Courtyard and Water Garden office campuses. Goldstein is on the Asia Pacific Institute's executive council.

1 YEARS ON THE LA500



THE LATEST: Havner, who stepped down as Public Storage chief executive in 2019, continues to serve as the company's chairman, a role he first assumed in 2011. In 2020, the Glendale-based company closed the first phase of its acquisition of the Beyond Self Storage portfolio from Missouri-based NorthPoint Development for \$528 million. The initial phase is for 24 existing properties. The second phase is for 12 properties in various stages of development that will become Public Storage properties as the sites are completed.

BACKGROUND: Havner joined Public Storage in 1986. He held a variety of senior management positions with the company before being named chief executive in 2002. He has been chairman of Public Storage's affiliate, PS Business Parks Inc., since 1998. Public Storage, which was founded in 1972, now has thousands of locations and more than 170 million net rentable square feet of real estate.

6 YEARS ON THE LA500